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**FOR IMMEDIATE RELEASE:**

**CAPITAL INSURANCE GROUP® HIRES YECENIA GALVAN AS  
AGENCY DEVELOPMENT MANAGER, NORTHERN CALIFORNIA**



**Monterey, Calif. (February 27, 2018)** – Capital Insurance Group® (CIG), the leading regional property and casualty insurer serving the Western United States, announces the appointment of Yecenia Galvan as agency development manager. In her new position, Yecenia Galvan will be responsible for cultivating new business development and managing agency relationships throughout her Northern California territory.

Yecenia Galvan comes to CIG with nearly 15 years of industry experience, including managing complex acquisitions, securing cost reductions, growing profit, and delivering exceptional customer service in sales for personal and commercial lines. Most recently she served as agency business conversion specialist for Nationwide, where she had tenure of nearly 12 years. She was also an alumna of the Emerging Leaders Program.

“Agency development managers are critical to our business, as they require both knowledge and familiarity of their territory, and the ability to cultivate relationships and new business prospects,” said President & CEO Arne Chatterton. “Yecenia is uniquely qualified in both regards. She is a seasoned and trusted insurance leader, who consistently delivers results. Her homegrown roots and her extensive background will help position us for even greater success in Northern California.”

Originally from Stockton, CA, Galvan graduated from California State University in Sacramento with a B.A. in Government and minor in Sociology. She will be Certified Insurance Counselor for the National Alliance for Insurance Education in Research in 2018.

“I was drawn to work at CIG for several reasons, primarily due to its strong, regional focus,” said Galvan. “CIG has an excellent, long-standing reputation. The company encourages its associates to be very hands-on in the work that they do, as they have a direct impact on the company’s success. I look forward to being a part of CIG’s legacy.”

Galvan will be working out of the regional office in Roseville, California. In her spare time, she enjoys spending time outdoors, hiking, playing tennis, traveling and spending time with her growing family. She is an aunt to five nieces and three nephews.

Headquartered in Monterey, Calif., CIG employs nearly 500 people across five states (Washington, Oregon, California, Nevada, and Arizona) with six satellite offices throughout their footprint. The company is known for providing trusted insurance products for the personal, commercial, and agricultural business segments, with an emphasis on property related exposures.

For more information on CIG, please visit [www.CIGInsurance.com](http://www.CIGInsurance.com).

### **About Capital Insurance Group**

Capital Insurance Group® (CIG) is the leading regional property and casualty insurer serving the Western U.S. since 1898. The company is known for providing trusted insurance products for the personal, commercial, and agricultural business segments, with an emphasis on property related exposures. CIG’s suite of insurance offerings include coverage for, but not limited to: personal and commercial automobile; home and condo owners; rental and seasonal dwellings; farm owners and commercial agriculture operations; and commercial real estate business focused on habitational, office, lessors risk, and other property related exposures. The 120 year-old company is rated “A-” (Excellent) by A.M. Best, the independent financial monitor of the insurance industry. The company also celebrates an average claims satisfaction rate of 96%. CIG manages personal, business, and agriculture risks underwritten by its affiliate companies:

California Capital Insurance Company, Eagle West Insurance Company, Nevada Capital Insurance Company, and Monterey Insurance Company. For more information, please visit [www.CIGInsurance.com](http://www.CIGInsurance.com)

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